

## **GRAITEC reports good results: Operating profit doubled in 2009 Good growth in the 1<sup>st</sup> quarter of 2010**

Bièvres, France, May 21<sup>st</sup>, 2010. GRAITEC, an international software developer for CAD and structural analysis solutions for civil engineering, announces the doubling of its operating profit in 2009 and a growth of 9% of its turnover in the 1st quarter of 2010. These two results prove the excellent dynamics which leads GRAITEC in a difficult economic environment.

### **Good operating profits in 2009**

Thanks to the quality of its products and services, GRAITEC demonstrated an exceptional resistance to the crisis in 2009.

The consolidated turnover of the GRAITEC group for 2009 is 21,3 M€ (-14 % compared to 2008). This drop is one of the lowest for companies operating on the CAD market.

The excellent sales level of GRAITEC products generated a growth of the Graitec Advance turnover. For example, Advance Design - finite elements design software - registered 22% growth in 2009.

Another indicator proving the vitality of the Group: the gross margin improved 4% in 2009 compared to 2008.

During 2009, GRAITEC decided to optimize costs everywhere, where possible, in order to protect employees' jobs. The good level of margin and the costs optimization allowed GRAITEC to end 2009 with an operating profit which doubled compared to 2008.

### **The 1<sup>st</sup> quarter of 2010 confirms the dynamics of the Group**

During the 1<sup>st</sup> quarter of 2010, GRAITEC continued to win market shares, which allowed the company to announce a turnover growth of 9% compared to the 1<sup>st</sup> quarter of 2009.

**Francis Guillemard, GRAITEC CEO, comments:** "In 2009, GRAITEC formidably resisted the world crisis, which particularly touched the Construction sector in all the countries where the Group operates through a particularly rigorous management but also through the involvement of the entire staff, which allowed us to maintain a good level of activity and services. Strengthened by this success, we are resolutely ready to meet new challenges in 2010 and we are going to conquer new market shares on the overseas markets."

**About GRAITEC...**

*Founded in 1986, GRAITEC is a major software developer for civil engineering offering a Building Information Modeling (BIM) system that automates the entire structural process. Used by more than 30,000 professionals worldwide, GRAITEC solutions have helped in creating outstanding projects: Cœur Défense tower, Stade de France stadium, Cairo Subway, Düsseldorf International Airport, Băneasa Shopping City in Bucharest, Milano Fair, etc. The GRAITEC Group has more than 240 employees working in 12 companies (France, Germany, Spain, Czech Republic, Romania, Russia, United Kingdom, Canada and USA). GRAITEC also manages an international network of more than 30 resellers.*

*For more information, please visit [www.graitec.com](http://www.graitec.com)*

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